

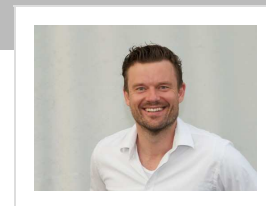
Mark Moebius

contact details

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personal goals: Designing and building up value for people and the society. Enabling people to make the best out of their careers and lives.

strengths

- creative thinker and motivator
- executer
- building long lasting relationships

career path

Febr. 2011 – today Start-up coach

- official coach of „B!Gruendet,, the start up network of the Universities of Berlin
- European Institute of Innovation and Technology (EIT) „Climate-KIC Germany“
Coaching of around 10 Start-ups a year
- Federal Ministry of Economy and Energy „BMWl“
created and still running seminars and workshop for Start ups in Germany (around 40 Start ups a year)
- Climate-KIC Germany und TU-Berlin (part-time job)
creating, designing and building up the „Green Garage“, the Cleantech incubator of the EIT in Berlin
- i-potentials GmbH, Berlin (until November 2011)
designing the „Co-Founder recruiting“

May 2011 – Dez. 2012 Founder of „www.startupmatch.de“, the online matching platform for co-founder and c-level positions

- Idea und executing the business with a couple of thousand users/customers
- selling the company to „Table of Visions GmbH“

Sept. 2007 – Jan. 2011

UnternehmerTUM GmbH, the incubator of the Technical University Munich

- designing and executing the technology-scouting
- coaching start-ups from the University
- running seminars and workshops for the chair of entrepreneurship

Sept. 2001 – Aug. 2007

incubator „www.neudeli.net“ at the Bauhaus-University Weimar

- founder, designer and head of one of the first university incubators in Germany
- coaching of more than 100 start-ups from University
- designing and running seminars and workshop on entrepreneurship
- acquisition of private- and public investors (f.e. Microsoft Corp.)

Aug. 1995 – Sept.1997

Winkhaus Technik GmbH & Co. KG

- sales agent / key account for B2B customers
- creating methods in order to run effective sales talks on the telephone

academic education

2008 – 2009

Executive Masterprogramm „Innovation and Business Creation“
TU Munich, HHL Leipzig, University of California Berkeley
MBA (with merits)

1997 – 2001

„Mediascience“
Bauhaus-University Weimar
Diploma/Master (with merits)

1993 – 1996

„business studies“
Administration- and Economics Academy, Muenster
Diploma in business administration

knowledge & skills

languages

english: business fluent
german: mother tongue
latin: basic

I run seminars, workshops and coachings on the following topics:

- designing of business models (f.e. business model canvas)
- prototyping (lean startup methodology; rapid prototyping; design thinking)
- access and relationship creating with customers (f.e. crossing the chasm..)

extra activities / networks

networks

- investors- and funding scene in Germany
- start-up scene in Germany
- markets (e-mobility, energy, urban farming, e-commerce)
- academy member and part of jury of the „energy-awards“ (Handelsblatt)
- part of the jury of one of the biggest german businessplan competitions „enable2start“ in Germany
- strong personal relationships to lots of german and international Universities (Berlin all), TU Munich, Imperial College London, ETH Zurich, Bauhaus-University Weimar, FSU-Jena, TU-Ilmenau, University of Oldenburg ...)

host

- co-Founder talk, Berlin 2015 (Humboldt Institute for Internet und Society)
- founders day, Friedrich-Schiller University Jena 2011/2013
- entrepreneursnight, Munich 2008-2010
- „neudeli“ founders day, Bauhaus-University Weimar 2002-2007